

2026 NBVA Conference & Trade Show

Tuesday, March 17, 2026
Room TBD, Las Vegas Convention Center, West Hall

Conference Schedule

9:00 a.m.	Registration and Check In	Conference Registration Desk
9:30 a.m.	New Member/First Timers Welcome & Introduction --Jennifer Jaynes, NBVA President	
9:55 a.m.	Welcome – Jonathan Howard, Seminar Chair	
10:00 a.m.	“Top Tips from the President” --Presenter: Jennifer Jaynes, Jen Vend, LLC <ul style="list-style-type: none">• Locating Skills using non-verbal communication• Trends – Clip Machine Merchandising• Trends – Regular Claw Pics• Using AI Displays• Banking – Be a Good Customer	
10:50 a.m.	Quick Break	
11:00 a.m.	“Route Etiquette / Best Practices” Presenters: David Kochan, DK Vending Kevin Shambaugh, Farwest Vending <ul style="list-style-type: none">• Relationships – Locations / Competitors• Locating	
11:50 a.m.	Presenter: Rob Enos, Enos Vending <ul style="list-style-type: none">• Upgrading Your Mechs	
12:00 p.m.	Lunch “Round Table Discussion”	
1:00 p.m.	“What’s New In Payments” --Moderator: Jonathan Howard, Howard Hospitality Group --Panelists: Arcade Pay Cantaloupe FEC Fin KioSoft Nayax	

1:45 p.m.

Quick Break

2:00 p.m.

“Branding Your Business”

Panelists:

Lori Haytuin, Lolli Vending

Frank Barnhart

Jonathan Howard, Howard Hospitality Group

- Grow Your Business by using socials
- Why SEO is important
- Keeping ahead of trends when promoting your business
- Using Google Trends and other tools

2:45 p.m.

“The New Craze of Claw Rooms”

Panelists:

Lori Haytuin, Lolli Vending

David Gurr

Frank Barnhart

- Claw Room versus Route

3:30 p.m.

Wrap Up

Jonathan Howard, Seminar Chairperson