

BOOTH SELECTION FOR 2020 NBVA PAVILION at AMUSEMENT EXPO

Trade Show Dates: Tuesday, March 10 – Wednesday, March 11

Booth Set up dates: Sunday, March 8 & Monday, March 9

Ernest N. Morial Convention Center – New Orleans

NBVA Booth selection will be based on seniority. A point will be assigned for each booth space purchased in the last ten years. An additional three points will be assigned for exhibiting in the previous year. Please see the examples below:

Company Name	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	TOTAL
Company A	0	2	2	2	2	2	2	2	2	2	18

18 points

Company Name	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	TOTAL
Company B	2	2	2	2	2	2	2	2	2	2	20

20 +3 Bonus Points = 23 Points

Please take a moment to review your historical booth data. If there is any discrepancy, please call the NBVA at 815-526-3758 immediately to correct before booth selection begins. Please note these numbers are for booths purchased at full price. Comped or discounted booth spaces do not count.

Booth selection will begin on September 30, 2019. Each exhibitor will be given a date and time to select booth space. Each exhibitor will be allowed 24 business hours to decide on booth space. If a decision cannot be made in that time, the selection date will be forfeited. The exhibitor may contact the NBVA at any time to reselect, after the current company has selected.

After all the companies with seniority have selected, booth space shall be sold on a first come, first served basis.

Real time booth selection and exhibitor information may be found at the NBVA website. Please visit www.nbva.org > Conference > Exhibitor Information

BOOTH PAYMENT OPTIONS

BOOTH PRICING

Each 10' x 10' booth is \$2,045.00

Each 10' x 10' Corner booth, including the \$150 fee, is \$2,195.00

2% DISCOUNTED BOOTH PRICING

For booth payment in full at the time of selection

Each 10' x 10' booth is \$2,004.10

Each 10' x 10' Corner booth, including the \$150 fee, is \$2,151.10

BOOTH SPACE DEPOSITS

A 30% booth space deposit will be due at the time of selection or 10 days thereafter (If an exhibitor needs to pay by check). Failure to pay in full by this date may result in forfeiture of your booth space.

REMAINING BOOTH FEE DUE DATES

- Payment in full at the time of selection will be eligible for a 2% discount
- Remaining payment in full is due January 20, 2020
- Booths selected after January 20, 2020 payment in full is due February 15, 2020.

PAYMENT PLANS

Auto charge option: The NBVA can set up auto payments so exhibitors can pay 20% due each month (or other terms due to time constraints). Not eligible for discounts.

Payment in full will be due January 20, 2020.

NBVA Membership

NBVA membership must be paid in full prior to exhibiting. NBVA Exhibitors will be invoiced in December.

BOOTH CANCELLATION POLICY

- No Charge: 30 Days after booth selection date
- 10% Penalty: 31 days after selection date to 30 days before show date (Saturday, February 8, 2020)
- 50% penalty: within 30 days before show dates (Saturday, February 8, 2020)

BONUS BADGES

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Each exhibitor will receive bonus badges with each booth purchased. These badges will include the guest's name, company, city, state and indicate the company they are a guest of. (Bonus badges are separate from the booth badge allotment). These bonus badges can be assigned to anyone the exhibitor would like as long as the NBVA is notified in writing using the bonus badge form by February 14.

BONUS BADGE ALLOTMENT

For each booth purchased prior to January 1, 2020 and deposit paid in full, the exhibitor will have **2** bonus badges to assign. For each booth purchased after January 1, 2020 and deposit paid, the exhibitor will have **1** bonus badge to assign.

The bonus badge allotment is separate from the badges included with the purchase of each booth space. Booth badges allow the wearer into all NBVA events, bonus badges only allow the wearer on the show floor on Wednesday. Please see chart below for explanation

Booth purchased before January 1, 2020	Booth purchased after January 1, 2020
2 booth badges 2 bonus badges	2 booth badges 1 bonus badge

Bonus badge forms will be sent to exhibitors after they have selected their booth space and paid their booth deposit.

BONUS BADGE RULES

- Only good for the last day of the show (No early entry, valid on Wednesday March 11, 2020 only)
- Will NOT get the wearer into the seminars or other events
- Only assigned by the exhibitor using the bonus badge form prior to February 14, 2020
- May not be sold or traded.
- No early pick up. Badges can only be picked up on Wednesday March 11, 2020